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## Dear King Systems Customer:

We had King Systems install an audio/video system in our new Houston home, including eight TVs, security cameras, and a Kaleidescape movie/music system. Adam and Thomas first scoped out the project on-site and made recommendations for all the components based on our stated desires. Where possible they used existing equipment (in-ceiling speakers, cameras) and where necessary recommended changing out components (an old Control 4 system for a new Crestron system). They stuck to the original budget, with minor exceptions as new needs/requests came up during the project.

Thomas and Ben were on-site for installation for about 2 ½ weeks (and Adam was there the last few days) always worked around our personal schedules and were courteous, professional, and pleasant to have around. They spent a reasonable amount of time training us on the use of the systems and then followed up to see how it was going. Sometimes we have had questions on one thing or another and they have responded quickly by text and email, as well as adjusting items over the Internet. We are continuing to learn about all the features of the systems. The whole project was about six weeks from proposal to delivery of a working system, which was a pleasant surprise – I expected longer.

All in all, while not inexpensive, King Systems delivered value for the investment, which I view as a long term investment that will bring us many years of enjoyment and greatly enhances our home's living experience. We are also using them for an even more comprehensive system in our new home we are building in Crested Butte, which will "talk" to our Houston home. I recommend King Systems for anyone interested in a high end audio/video experience.

Sincerely,

Tim and Andrea Lee